

# **Earnings Presentation 3Q23 Grupo Albanesi**



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# Generación Mediterránea at a glance



1,210 MW <sup>(1)</sup>	Installed capacity @September 2023
1,070 MW	Totally developed and built by Albanesi as EPC constructor
+USD 1.6 billion	Invested since 2005 in new capacity
10	Thermal power plants under operation in Argentina and Perú
93%	Average availability (GEMSA PPAs YTD 3Q23)
USD 114 MM	3Q23 LTM EBITDA, 90% driven by long term PPAs
USD 664 MM	Financial Recourse Net Debt @September 2023
USD 287 MM <sup>(2)</sup>	Limited-recourse debt @September 2023 (Projects financing)
USD 145 MM <sup>(2)</sup>	GELI's non-recourse debt under Project Finance @September 2023
508 MW	New capacity to come on line 2023-2025

<sup>(1)</sup> It includes Solalban Power Plant, of which GEMSA owns 42%. 170 MW from Timbúes Plant of Albanesi Energia S.A. (an affiliate company of GEMSA) are excluded.

<sup>(2)</sup> It includes the Limited/Non-Recourse debt of Ezeiza, M.Maranzana and Arroyo Seco (Generación Litoral S.A.) projects.

# **3Q23 Key takeaways**



### **INDEBTEDNESS**

- > Successful refinancing of the outstanding amount of the 2023 144A/Reg-S notes through the issuance of a new International Private Placement for USD 75 MM due in 2026.
- > **Issuance of USD 96 MM local notes** due in 2025-2027 to improve liquidity and extend 40% of the 2024 local maturities.

### **PROJECTS**

- > **Perú: Still under pre-operative stage** (invoices collected ~USD 4 MM). Expected to enter into full operation in 4Q23.
- > PP Ezeiza Expansion: COD mid-December 2023.
- > **PP Modesto Maranzana Expansion:** Works progressing as planned. Civil works are in its final stage.

### **ENERGY INDUSTRY**

- > 3% YTD (9 months) **demand increase vis-à-vis 2022** driven by residential consumption.
- > **Legacy Energy: Price adjustments** in February (+25%), August (+28%), September (+23%) and November (+28%).
- > **Resolution SE MEC 621/2023:** New tender of 3 GW to incorporate thermal power to the national interconnected system (SADI). GEMSA submitted a proposal for 17 MW.



# **Expansion Projects**

Grupo Albanesi – An Argentine Business Group



# **Ezeiza project progress**





Additional capacity:

154 MW

Incremental EBITDA:

**USD 38 MM** 

**Expected COD:** 

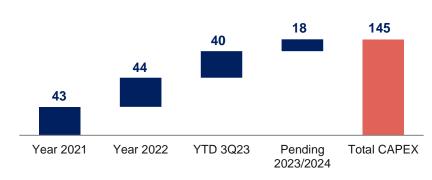
4Q23: mid-December

Technology: SIEMENS + VOGT

+1 gas turbine, +2 steam turbines, +4 boilers

13-year PPA tenure

# CAPEX Execution (USD MM)<sup>(1)</sup>



(1) It does not include VAT

# Ezeiza project timeline





# Modesto Maranzana project progress





Additional capacity:

**121 MW** 

Incremental EBITDA:

**USD 28 MM** 

Expected COD:

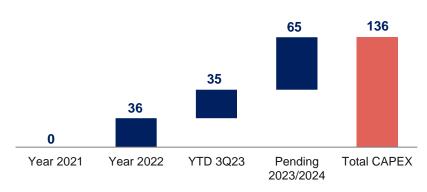
**2Q24: June** 

Technology: SIEMENS + VOGT

+1 gas turbine, +1 steam turbine, +3 boilers

12-year PPA tenure

### CAPEX Execution (USD MM)<sup>(1)</sup>



(1) It does not include VAT.

# Modesto Maranzana project timeline





# **Status of Arroyo Seco**





Incremental EBITDA: USD 24 MM (two stages)

### Expected COD:

April 2024 (Open Cycle) & January 2025 (Cogeneration Cycle)

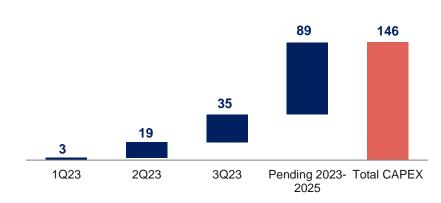
### **EQUIPMENT**:

Most of it is fully paid and nationalized

### **TENURE:**

- > Open Cycle : 12-year PPA (CAMMESA)
- > Cogeneration Cycle: 15-year contract (LDC)

## CAPEX Execution (USD MM)<sup>(1)</sup>



(1) It does not include VAT.

# **Advancing works in Arroyo Seco**













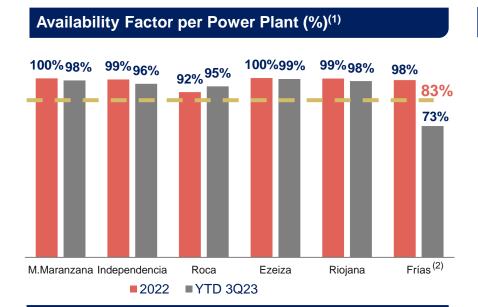
# 3Q23 Operational & Financial Results

Grupo Albanesi – An Argentine Business Group

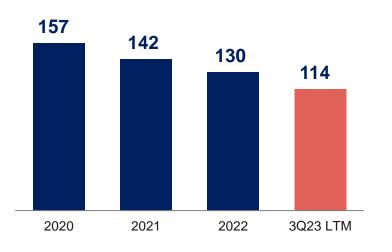


# High quality PPAs makes a resilient business

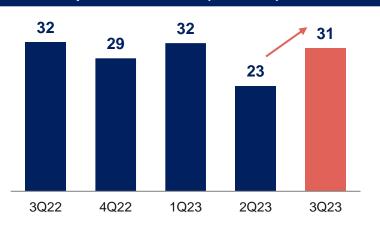




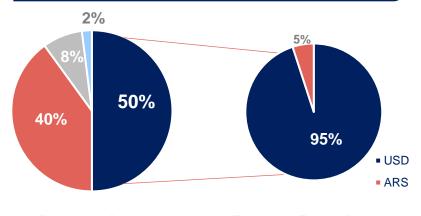
### **EBITDA annual evolution (USD MM)**



### **EBITDA quarter evolution (USD MM)**



### EBITDA 3Q23 LTM by regulatory framework (%)



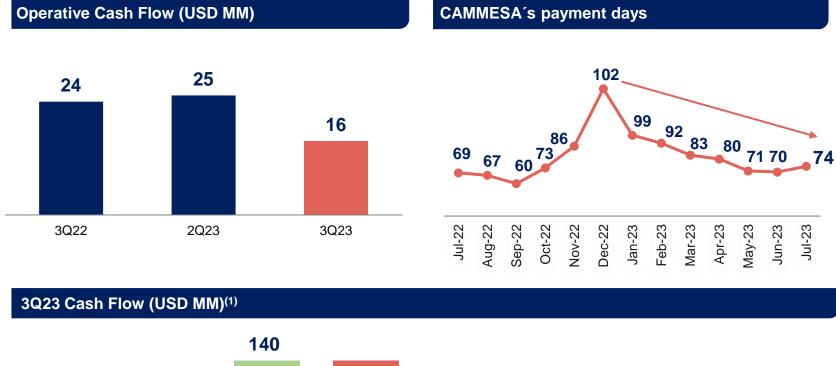
Res. 21 Res. 220 Legacy Energy Energy Plus

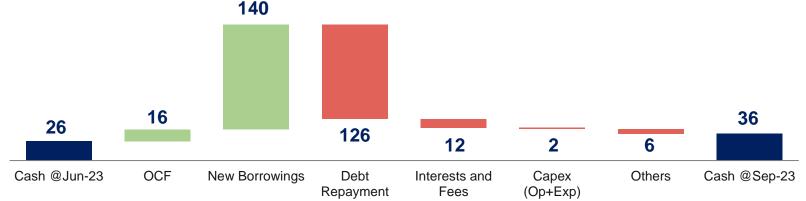
<sup>(1)</sup> Considers only turbines under PPAs. Hours for programmed maintenance works are considered as available.

<sup>(2)</sup> GT-01 in Frias Power Plant was not operative for some months in 2Q23 & 3Q23.

# **Cash Generation from solid operating performance**

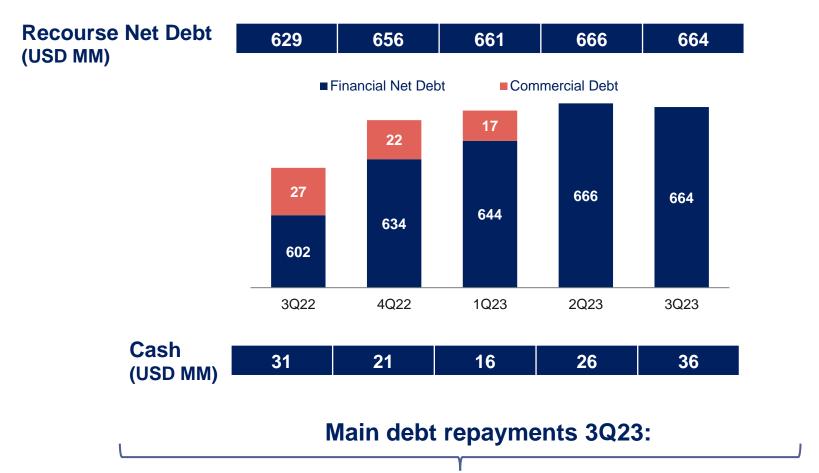






# **3Q23 Recourse Debt highlights**





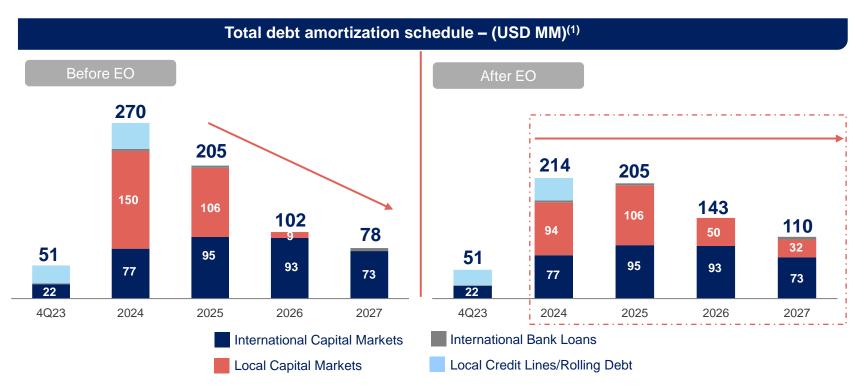
Liability Management 144A / Reg S - 2023 Note: USD 67 MM Local Banks Loans: USD 26 MM

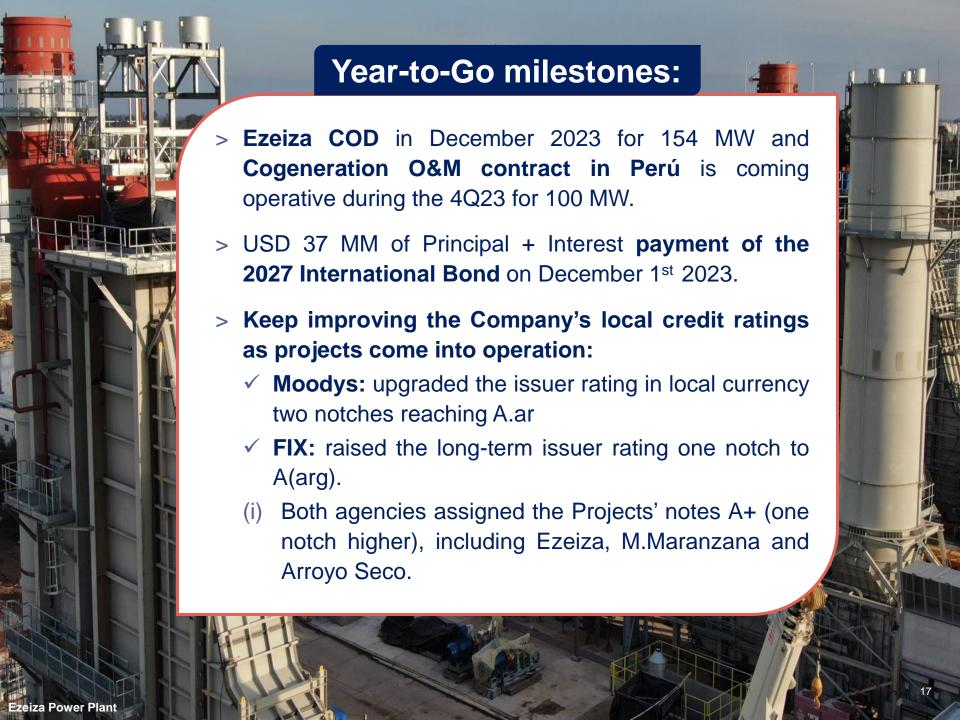
Note: As of September 30, 2023 Limited Recourse Debt issued for Ezeiza and M.Maranzana projects is USD 287 MM. The "Non-recourse debt" of Arroyo Seco is USD 145 MM.

# Raising competitive financing in the capital markets



- Successful refinancing of the outstanding amount of the 2023 144A/Reg-S note through the issuance of a new International Private Placement for USD 75 MM due in 2026, which allowed the Company to improve its cash balance in hard currency.
- > The issuance of local notes in July and October 2023 (EO) keeps strengthening the Company's liquidity as 40% of 2024 maturities are rolled-over to 2025-2027.
- > **Significant improvement in GEMSA**'s capital structure extending the maturity profile and lowering the cost of financing.









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# Total Debt @September 2023<sup>(1)</sup>



Debt Instrument		Currency	outstanding (USD MM)		Maturity	
	144A / Reg S <sup>(2)</sup>	USD	285	9.875%	dec-27	
NY Law	144A / Reg S	USD	75	13.25%	jul-26	
	Eurobank <sup>(3)</sup>	USD	2	10%	dec-27	
	Eurobank <sup>(3)</sup>	USD	2	10%	dec-27	
	Eurobank <sup>(3)</sup>	USD	1	10%	dec-27	
	JPM	USD	7	LIBOR 6m + 1%	nov-25	
	Sub-Total		372			
	Co-issuance IX(4)	USD	1	12.5%	apr-24	
	Co-issuance XI	ARS (USD Linked)	39	6%	nov-24	
	Co-issuance XII	ARS (UVA)	46	UVA + 4.6%	nov-24	
	Co-issuance XIII	USD	14	7.5%	jan-24	
	Co-issuance XIV	USD	6	9.5%	jul-24	
	Co-issuance XV	ARS (USD Linked)	26	3.5%	jul-25	
	Co-issuance XVI	ARS (UVA)	15	UVA + 0%	jul-25	
	Co-issuance XVII	USD	11	9.5%	nov-24	
Argentine	Co-issuance XVIII	ARS (USD Linked)	21	3.75%	nov-24	
Law	Co-issuance XIX	ARS (UVA)	11	UVA + 1%	nov-25	
	Co-issuance XX	USD	19	9.5%	jul-25	
	Co-issuance XXI	ARS (USD Linked)	26	5.5%	abr-25	
	Co-issuance XXIII	USD	9	9.5%	ene-26	
	Co-issuance XXIV	ARS (USD Linked)	15	5.0%	jul-25	
	GEMSA - XIII	USD	4	12.5%	feb-24	
	Bank Loans	USD	12	Refer to FFSS	Refer to FFSS	
	Dariit Lourio	ARS	56	Refer to FFSS	Refer to FFSS	
	Sub-Total		334			
Sub-Tot	al		707			
	XV	ARS (UVA)	40	UVA + 6.5%	jul-26	
GEMSA	ω XVI	ARS (USD Linked)	115	7.75%	jul-29	
Limited	Notes XVII	ARS (USD Linked)	25	3.5%	may-27	
Recourse	ž XVIII	ARS (UVA)	14	UVA + 0%	may-27	
Debt	XIX	ARS (USD Linked)	91	6.5%	may-32	
	Sub-Total		287			
GLSA	<i>α</i>	ARS (USD Linked)	25	4%	mar-28	
	Notes	ARS (USD Linked)	119	6.5%	mar-33	
	Sub-Total	(552-254)	145			
Total			1,138			
Total	10.05 and ADC/LIVA 227		1,130			

<sup>(1)</sup> As of September 30th, 2023 Fx ARS/USD 349.95 and ARS/UVA 337.84.

<sup>(2)</sup> GMSA owns USD 7.7 MM and GROSA USD 3.2 MM of 144A/Reg S 2027 Note. The coupon rate since June 2022 has a step-up of 25 bps.

<sup>(3)</sup> It is a loan taken by GROSA.

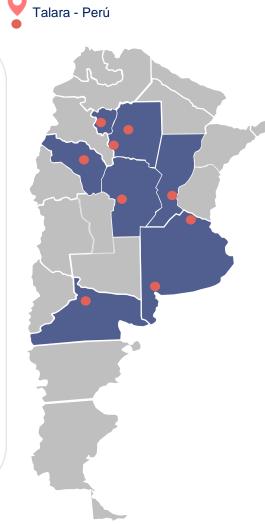
<sup>(4)</sup> GMSA owns USD 138 thousands of Co-issuance IX Note.

# **GEMSA's footprint**





- Córdoba: PP M. Maranzana
   350 MW under operation
   121 MW under construction
- Buenos Aires: PP Ezeiza
   150 MW under operation
   154 MW under construction
- Tucumán: PP Independencia
   220 MW under operation
- La Rioja: PP Riojana
   90 MW under operation
- Sgo. del Estero: PP Frías
   60 MW under operation
- Sgo. del Estero: PP La Banda
   30 MW under operation



→1,210 MW under operation →+408 MW under construction →+100 MW Talara Cogeneration

#### **Buenos Aires:**

**Solalban Energía S.A.** 120 MW under operation



### Río Negro:

PP Roca S.A.
190 MW under operation



#### Santa Fe:

PP Arroyo Seco Cogeneration project
133 MW under construction

Talara Cogeneration project

100 MW under construction

# **CAMMESA's PPAs under operation & awarded**



### Average life of our contracts is ~9 years:

Power Plant	Company	Type of Project	Regulatory Framework	Nominal Capacity	Capacity under PPA	Capacity Price	COD	PPA
				MW	MW	USD/ MW- month	- 555	termination
<b>Under Operation</b>								
Frías	GEMSA	Open Cycle	220/2007	60	56	19,272	Dec-15	Dec-25
Riojana	GEMSA	Open Cycle	220/2007	50	45	16,790	May-17	May-27
M. Maranzana	GEMSA	Open Cycle	220/2007	100	90	15,930	Jul-17	Jul-27
Independencia	GEMSA	Open Cycle	21/2016	50	46	21,900	Aug-17	Jul-27
Ezeiza	GEMSA	Open Cycle	21/2016	100	93	21,900	Sep-17	Jul-27
Independencia	GEMSA	Open Cycle	21/2016	50	46	20,440	Feb-18	Feb-28
Ezeiza	GEMSA	Open Cycle	21/2016	50	47	20,440	Feb-18	Feb-28
Roca	CTR	Closing Cycle	220/2007	60	55	31,916	Aug-18	Aug-28
				520 MW	478 MW			
Awarded/Under Co	nstruction							
Ezeiza	GEMSA	Closing Cycle	287/2017	154	138	19,522	Nov-23	Oct-36
M. Maranzana	GEMSA	Closing Cycle	287/2017	121	113	18,078	Jun-24	Oct-36
Arroyo Seco	GELI	Co-generation	287/2017	133	100	17,444	Apr-24	May-36
				408 MW	351 MW			

<sup>+100</sup> MW of the Cogeneration O&M contract in Perú.