



ENERGIA A SU ALCANCE

2Q2020 - Results Review

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#### Albanesi at a Glance

- Leading Argentine electricity generator
  - 1,350 MW<sup>1</sup> installed capacity
- Natural hedge against FX devaluation
  - 97% Sales denominated in USD

- · Predictable and stable cash flow generation
  - Long Term PPA's

- Highly experienced management team
  - **+10 years** in the power generation business
- Proven track record in development & operation
  - +USD 900 MM investments and 1,070 MW successfully installed since 2005, including the construction of two "greenfield" projects.

- · Diversified and strategic generation platform
  - 9 operational thermoelectric plants distributed across the country
- Attractive growth opportunities
  - Capacity expansion through
     closure of operative open cycles

<sup>1</sup> Including Solaban power plant, which Albanesi owns 42%

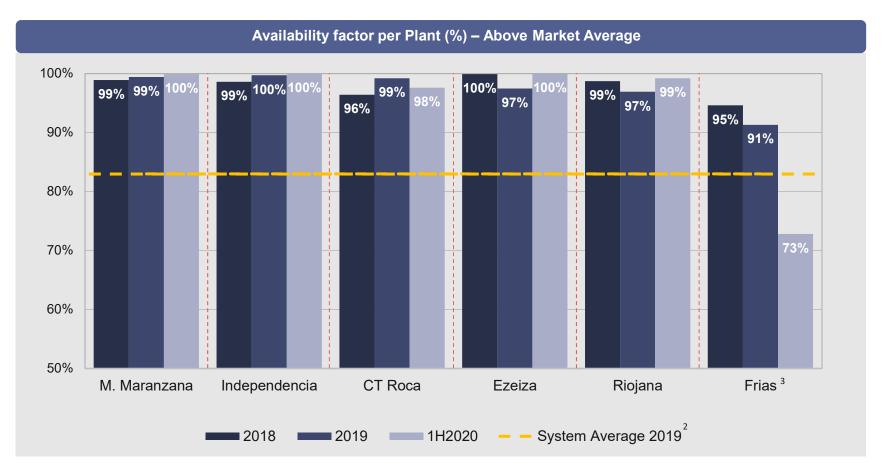
COD <sup>1</sup> Res.287 Projects	<ul> <li>On Sep-19 SE Res. 25/2019 allowed generators to extend the committed COD date for Res. 287/17 projects. Albanesi at this instance set COD date at December 6, 2022.</li> <li>On Jun-20 due to COVID-19, the Secretary of Energy released a communication extending for 180 days all the terms of the Res. 25/19. :</li> <li>Extended Commited COD: June 4, 2023.</li> </ul>
Energía Base ²	<ul> <li>On Feb-20: Remuneration is reduced, pesified and subject to monthly inflation adjustments.</li> <li>On Apr-20: Inflation adjustment for Base Energy availability remuneration is postponed till new announcement.</li> </ul> Albanesi's impact of change in remuneration: 1.5% EBITDA reduction for 2020.

#### 2Q2020 International Bond Issuers Highlights<sup>1</sup>

June 2020			
<ul> <li>Issuance of two local notes (XI and XII) for a total amount of USD 12 MM.</li> </ul>			
Offers received for USD 16 MM			
<ul> <li><u>Main Terms</u>: WK purposes, 6 and 12 months, 6,5% rate (USD linked, class XI) and BADLAR + 8% (USD, class XII)</li> </ul>			
July 2020			
<ul> <li>Financing agreement with JP Morgan Chase and Ex-Im Bank (ECA) for USD 14 MM to be disbursed in 18 months.</li> </ul>			
<ul> <li><u>Main terms</u>: maintenance works for PWPS turbines, 5,5 years, unsecured, Libor 6M + 1%</li> </ul>			
<ul> <li>USD 197 MM 2Q2020 LTM Adjusted EBITDA and USD 166 MM without inflation adjustment.</li> </ul>			
<ul> <li>The company expects to improve margins through O&amp;M costs reductions.</li> </ul>			
<ul> <li>By the beginning of August, 38% of May bill has already been payed.</li> </ul>			
<ul> <li>Since January, where the highest delay in payment was registered, CAMMESA has been gradually improving payment term, going from 88 days on average (January) to 76/78 days (March/April).</li> </ul>			

#### **Power Plants Operative Performance**

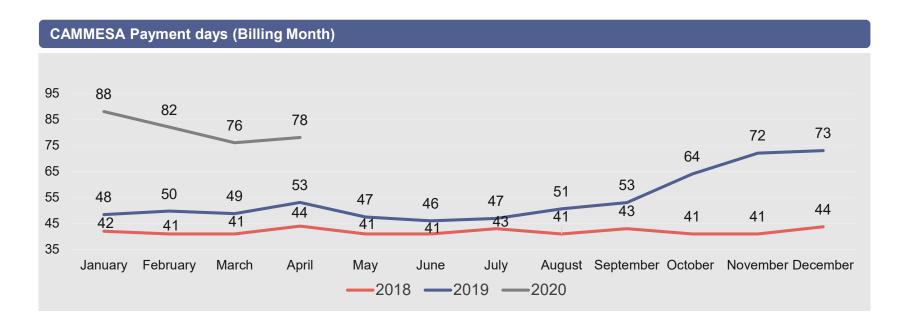
Main Power Plants have LT Service Agreements with turbine suppliers enabling high and stable availability, which is reflected in our EBITDA<sup>1</sup>



<sup>1</sup> Technical availability, considering hours of unavailability due to Programmed Maintenance Works (MAPROs).

<sup>2</sup> System average 2019: only thermal generation. Source: CAMMESA's Report.

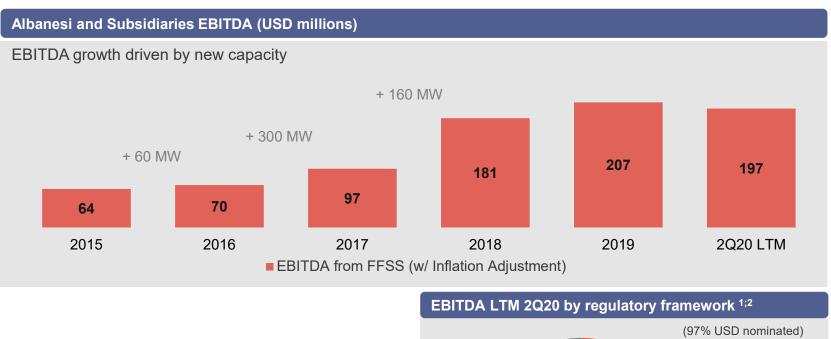
<sup>3</sup>Frias was not available in January due to repair works on turbine. Availability for 2Q2020 was of 100%.



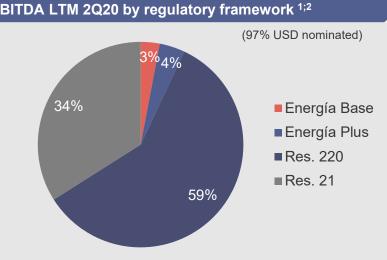
#### Considerations

- Average Payment days started to increase since mid 2019.
- The COVID-19 lockdown had an impact on Distribution Companies' collections in April and May thus generating delays in all value chain.
- This scenario improved in June and July so CAMMESA payment days seems to stabilized around ~75 days.

# **EBITDA**



USD MM	2Q2020 LTM	2Q2019 LTM	1H2020	1H2019
EBITDA	197	192	85	95
EBITDA w/o Inflation Adjustment	166	170	81	88

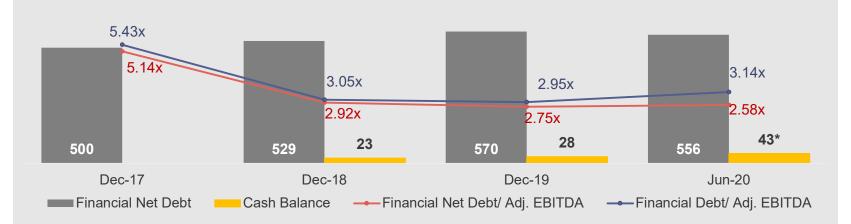


<sup>1</sup> EBITDA composed by Generación Mediterránea S.A., Central Térmica Roca S.A., Generación Rosario S.A.

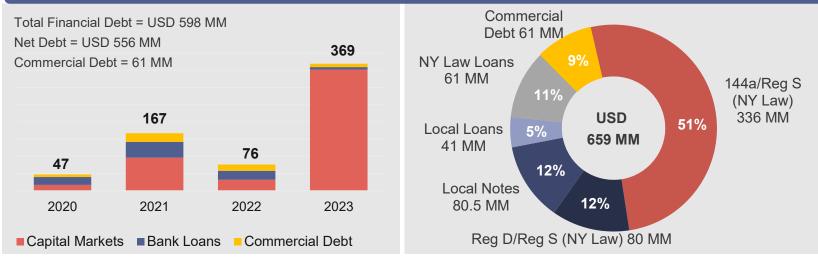
<sup>2</sup> EBITDA reflects inflation adjustment following International Accounting Standards.

#### **Debt Profile and Leverage**









\* Cash Balance includes the Reserve Account balance from the USD 80 MM Reg S Reg D bond.

#### **Debt Detail**

Financial I	Deni					
	Debt	Instrument	Currency	Outstanding (USD MM)	Interest Rate	Maturity
	144a / Reg S		USD	336	9,625%	jul-23
	Re	g D / Reg S	USD	80	15,0%	may-23
NY Law	Ca	rgill <sup>1</sup>	USD	10	LIBOR + 4,25%	jan-21
INT LAW	BL	С	USD	13	11,50%	mar-23
	Cre	edit Suisse <sup>2</sup>	USD	48	10,42%	mar-23
	Su	b-Total		487		
		Co-lssuance Class I	USD	5	6,68%	oct-20
		Co-Issuance Class III	USD	26	9,11% <sup>3</sup>	apr-21
		GEMSA - VIII	ARS	4	BADLAR + 5%	aug-21
	ŝ	GEMSA - X	USD	25	9,02% <sup>3</sup>	feb-21
	Notes	GEMSA - XI	USD Linked	10	6,50%	jun-21
Argentine	~	GEMSA - XII	ARS	2	BADLAR + 8%	dec-20
Law		CTR - II	ARS	1	BADLAR + 2%	nov-20
		CTR - IV	ARS	4	BADLAR + 5%	jul-21
		ASA - III	ARS	4	BADLAR + 4,5%	jun-21
	Ва	nk Loans	USD	11	Refer to FFSS	2020/21
	Ва	nk Loans	ARS	20	Refer to FFSS	2020/21
	Su	b-Total		111		
Total	Total			598		
		Commercial Debt				
		Supplier	Currency	Outstandin (USD MM)	<sup>g</sup> Maturity	
		BLC payable	USD	48	mar-23	

USD

13

61

2021

Financial Debt

1: Cargill has been extended till jun-21, after closing of FFSS

PWPS payable

Total

2: CS: Generación Centro Loan

**3**: Average rate during the term of the note.

## **Expansion Plan**

The Group plans to speed up the brownfield expansions once market conditions allow projects to be fully financed.

Power Plant	M. Maranzana	Ezeiza		
Location	Río Cuarto - Córdoba	Ezeiza – Buenos Aires		
Nominal Capacity	129 MW	154 MW		
Technology	1 Siemens 54 MW gas turbine (SGT-800) 3 VOGT Boilers (HRSG-6 – 8) 1 Siemens 75 MW steam turbine (SST-600)	1 Siemens 54 MW gas turbine (SGT-800) 4 VOGT Boilers (HRSG-6 – 8) 2 Siemens 50 MW steam turbine (SST-600)		
Off-Taker & PPA	CAMMESA Committed Capacity = 113 MW Capacity Price = 24,500 USD/MW-month	CAMMESA Committed Capacity = 138 MW Capacity Price = 24,500 USD/MW-month		
Estimated Total Investment	USD 198 MM	USD 222 MM		
CAPEX	Invested USD 119 MM; Remaining ~ USD 300 MM			
Additional EBITDA	~ USD 80 MM			
COD	June 4, 2023			

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#### 2023 Proforma – Installed Capacity



After projects completion total capacity of **1,633 MW**:

- 44% will be closed cycles.
- **39%** will be modern and **highly efficient open cycles** for reserve or peaking purposes.
- This equipment will have priority dispatch.
- At least two additional power plants may close their cycles under potential new auctions.

# Appendix

- Financial and Income Statements
- Corporate Structure
- Geographical Location
- Regulatory Frameworks
- PPA and Capacity

## **Consolidated statement of financial position<sup>1</sup>**

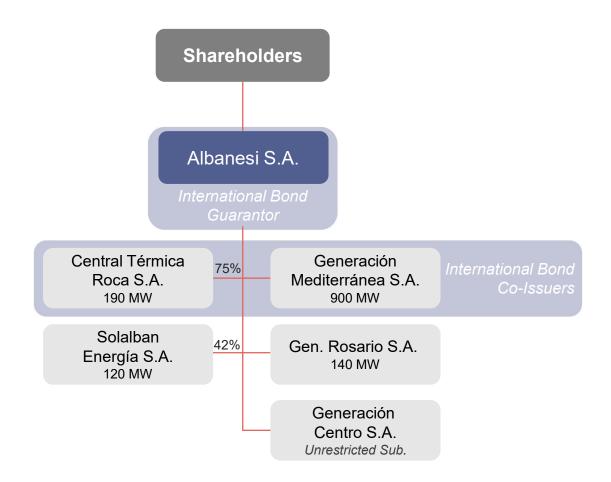
	06/30/2020	12/31/2019
NON-CURRENT ASSET		
Property, Plants and Equipment	60.917.861.929	58.328.446.720
Investments in subsidiaries and associates	261.662.831	276.203.732
Deferred tax assets	238.038	216.039
Income tax credit balance	1.921.448	2.182.637
Other receivables	432.677.719	289.925.485
Total non-current assets	61.614.361.965	58.896.974.613
CURRENT ASSET	1 1	l.
Inventories	292.240.014	281.849.154
Income tax credit balance, net	4.907.165	2.995.530
Available-for sale assets	0	0
Other receivables	3.669.339.190	3.469.639.226
Trade receivables	3.924.179.761	5.315.727.805
Other financial assets at fair value	214.486.328	0
Cash and cash equivalents	2.791.227.352	1.936.405.250
Total current assets	10.896.379.810	11.006.616.965
Total Assets	72.510.741.775	69.903.591.578

	06/30/2020	31/12/2019
EQUITY		
Share capital	64.451.745	64.451.745
Capital Adjustment	276.385.624	276.385.624
Legal reserve	71.098.919	37.090.319
Optional reserve	685.139.187	685.139.187
Special reserve - General Resolution 777/18	4.168.222.203	4.250.962.553
Technical revaluation reserve	3.935.842.460	4.012.845.784
Other comprehensive income	-21.633.142	-21.633.142
Unappropriated retained earnings	1.108.269.841	144.592.506
Equity attributable to the owners	10.287.776.837	9.449.834.576
Non-controlling interest	1.120.499.541	1.000.861.472
Total Equity	11.408.276.378	10.450.696.048
NON-CURRENT LIABILITIES	1	L.
Deferred Tax Liabilities	9.647.115.801	8.565.731.927
Other debts	1.853.145	2.192.461
Defined benefit plan	57.718.832	48.092.973
Loans	32.540.721.825	35.861.635.406
Trade payables	2.152.046.727	1.665.391.594
Total Non-current Liabilities	44.399.456.330	46.143.044.361
CURRENT LIABILITIES	i i	ſ
Other debts	293.179	751.982
Social security debts	122.037.120	122.954.882
Defined benefit plan	10.518.317	11.948.110
Loans	10.898.443.483	5.946.028.224
Tax payables	676.885.559	295.239.374
Trade payables	4.994.831.409	6.932.928.597
Total current liabilities	16.703.009.067	13.309.851.169
Total Liabilities	61.102.465.397	59.452.895.530
Total Liabilities and Shareholders Equity	72.510.741.775	69.903.591.578

#### **Consolidated Statement of Comprehensive Income<sup>1</sup>**

	06/30/2020	12/31/2019
Sales revenue	7.013.081.361	7.728.629.544
Cost of sales	(2.518.635.983)	(3.216.803.779)
Gross Income	4.494.445.378	4.511.825.765
Selling expenses	(35.987.473)	(43.745.327)
Administrative expenses	(304.061.825)	(288.014.277)
Income from interests in associates	(14.466.368)	(113.972.343)
Other operating income	36.231.852	9.267.480
Operating income	4.176.161.564	4.075.361.298
Financial income	354.693.610	132.838.785
Financial expenses	(2.342.410.773)	(1.849.610.143)
Other financial results	(36.079.044)	3.467.089.750
Financial results, net	(2.023.796.207)	1.750.318.392
Income/loss before taxes	2.152.365.357	5.825.679.690
Income tax	(1.086.333.146)	(3.500.100.196)
Income/loss for the period	1.066.032.211	2.325.579.494
Revaluation of PPE	-	(4.245.454.747)
Income tax effect	-	1.061.363.687
Other comprehensive income/loss for the peric	-	(3.184.091.060)
Comprehensive Income/loss for the period	1.066.032.211	(858.511.566)

#### **International Bond Issuers Corporate Structure**

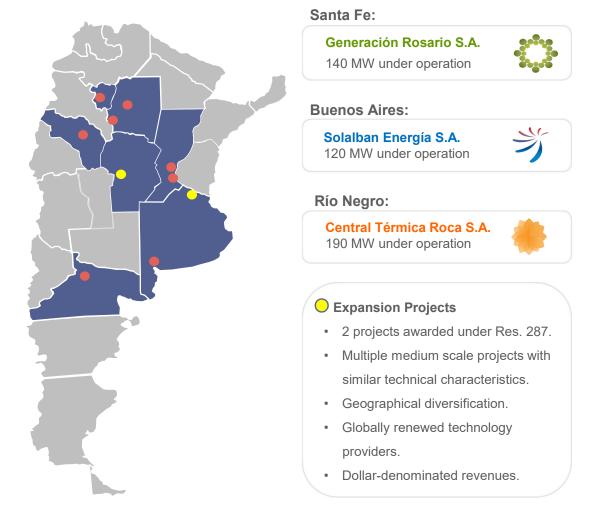


#### **Geographic Footprint**



- Córdoba: PP M. Maranzana
   350 MW under operation
   129 MW under construction
- Buenos Aires: PP Ezeiza
   150 MW under operation
   154 MW under construction
- Tucumán: PP Independencia 220 MW under operation
- La Rioja: PP Riojana
   90 MW under operation
- Sgo. del Estero: PP Frías 60 MW under operation
- Sgo. del Estero: PP La Banda 30 MW under operation

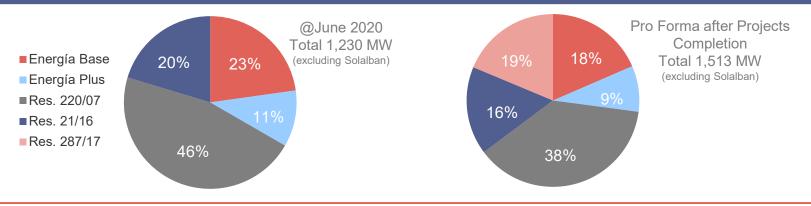
#### 1,350 MW under operation +283 MW under construction



#### **Regulatory Frameworks as of June 2020**

Regulatory Framework	Sale Scheme	Currency	Weighted Avge. Price (USD/MWh)	Cost recognition	Life of contracts	
Res 287/2017 (CAMMESA) <sup>1</sup>			Capacity Price: 33.5		10 years since COD	
Res 21/2016 (CAMMESA)	PPAs under take-or-pay	USD (Settled in ARS)	Capacity Price: 29.4	O&M Price	10 years since	
Res 220/2007 (CAMMESA)			Capacity Price: 24.1		COD	
Res 1281/2006 Energía Plus (private off-takers)	PPAs	USD (settled in ARS)	Monomic price <sup>1</sup> : 61	N/A	1 or 2 years (renewable)	
Res 31/2020 <sup>2</sup> Energía Base (CAMMESA)	Take-or-pay	ARS (monthly inflation adjustment*)	Capacity Price: ~4.8	O&M Price	N/A	

#### Installed Capacity by regulatory framework



<sup>1</sup> LTM Average. Price covers remuneration for generation capacity and energy dispatched (fixed + variable costs).

2Q2020 Results Review <sup>2</sup> Res. 1/2019 has been replaced by Res. 31/2020, which establishes new prices and a new remuneration mechanism for "Energía Base".

\* Temporarily suspended

## **CAMMESA PPA's Under Operations & Awarded**

Power Plant	Company	Type of Project	Regulatory Framework	Nominal Capacity MW	Capacity under PPA MW	Capacity Price USD/ MW-month	COD	PPA termination
Under Operation								
M. Maranzana	GEMSA	Open Cycle	Res. 220/2007	50	45	16,133	Sep-2010	Sep-2020
Independencia	GEMSA	Open Cycle	Res. 220/2007	120	100	17,155	Dec-2011	Dec-2021
CT Roca	CTR	Open Cycle	Res. 220/2007	130	117	12,540	Jun-2012	Jun-2022
Frías	GEMSA	Open Cycle	Res. 220/2007	60	56	19,272	Dic-2015	Dic-2025
Riojana	GEMSA	Open Cycle	Res. 220/2007	50	45	16,790	May-2017	May-2027
M. Maranzana	GEMSA	Open Cycle	Res. 220/2007	100	90	15,930	Jul-2017	Jul-2027
Independencia	GEMSA	Open Cycle	Res. 21/2016	50	46	21,900	Aug-2017	Jul-2027
Ezeiza	GEMSA	Open Cycle	Res. 21/2016	100	93	21,900	Sep-2017	Jul-2027
Independencia	GEMSA	Open Cycle	Res. 21/2016	50	46	20,440	Feb-2018	Feb-2028
Ezeiza	GEMSA	Open Cycle	Res. 21/2016	50	47	20,440	Feb-2018	Feb-2028
CT Roca	CTR	Closing Cycle	Res. 220/2007	60	55	31,916	Aug-2018	Aug-2028
				820 MW	740 MW			
Awarded								
M. Maranzana	GEMSA	Closing Cycle	Res. 287/2017	129	113	24,500	2023	TBD
Ezeiza	GEMSA	Closing Cycle	Res. 287/2017	154	138	24,500	2023	TBD
				283 MW	251 MW			

# Thank you!

Grupo Albanesi – An Argentinean Business Group

2Q2020 Results Review